Sale Committee meeting held March, 10, 2009

Those in attendance were: Dave Bohnert, Dustin Johnson, Lee McConnell, Rob Frank, Michelle Tummonds, Shana Withee, Rachael McNeley, Angie Ketscher, Jimmy Zamora, Erik Davies and Karen Moon.

The meeting was called to order at 6:10pm.

**Additions to the Agenda:** none.

**Minutes:** Dave Bohnert moved to accept the minutes as presented. Dustin Johnson seconded and the motion passed.

**Bylaws:** Dustin passed around copies of the Waushara County Livestock Sale committee bylaws. First impressions were that this was a good template for a set of bylaws that this committee could use. Rachel was selected as the “scribe” for the bylaws and will present her findings at the next meeting. It was the consensus of the group to approve a set of bylaws at our next meeting.

**Fair book changes:** Changes need to be submitted for the fair book by June.

**Liability issues:** Liability issues were brought up as to whether or not we need to have a waiver? It was thought that volunteers should be covered under the County liabilities? Dustin and Shana will visit with Judge Steve Grasty about liability issues.

It was noted that kids can purchase insurance for steers thru the extension office the fee is $20.00. A question was brought up as to whether insurance was available for swine, sheep or goats? The answer was not at this time. Rachael will contact Lake, Crook and Deschutes counties and ask about animal insurance.

**Schedule of events:** Jimmy has a draft schedule and will submit it to Dustin before the next meeting.

**Breeding projects:** Breeding was pretty well covered at the last meeting. Angie asked if all of the equipment was available to tag and tattoo breeding animals on tagging/ weigh in day. All breeding animals MUST be tattooed by June 15th when the breeding records forms are to be turned in.

A question was brought up again about the use of Nose Tongs. The consensus of the group was that if a market animal needs nose tongs to be handled that it does not belong at the fair. Jimmy Zamora moved that no nose tongs are to be used on any market or breeding animal except for a breeding bull under 18 months of age. Dave Bohnert seconded and the motion passed. It was noted that it is an industry standard to show bulls with either nose tongs or a nose ring.

**Discussion was held on the intermingling of market animals and spectators at our fair and that safety must always be of utmost importance.**

It was noted that a goal for the future would be to have all animals halter broke at the March weigh-in. Perhaps it would be a good idea to state this goal in the fair book.

It was thought that perhaps Rachael could ask the other counties about their policies regarding initial weigh in when she asks about insurance.

**Charities:** Dustin informed the group about a meeting with Katie Weaver of Oregon Food Bank and noted that animals could be donated to the Senior Center, Shiners’ or the Oregon Food Bank directly. It was thought that we could
produce a brochure for buyers to be handed out explaining what fees need to be paid when donating an animal that is purchased.

**Sale Barn:** Discussion about the sale barn took place and some of the improvements that need to be made include the doors, the overhead door, a light needs to be moved, the stairs are getting dangerous and the crow’s nest is shaky.

**Tagging:** Places for tagging and who will be going where was discussed. FFA tags will be blue and 4H will be green. Tagging places will include the fairgrounds, Drewsey, Diamond and Roaring Springs. It was noted to make sure to get a weight on each animal in order to enter in the carcass and rate of gain contests. Michelle offered her tattoo gun for the committee to use. Lee stated that panels are set up at the fairgrounds for Saturday.

**Marketing:** Dustin is working on the letter to buyers. Developing a brochure was discussed that would be included with the letter. The brochure could describe the different ways of purchasing an animal and what was expected with each kind of purchase. Dustin handed out a list of previous buyers. Dave has a draft of a top five buyer board that he shared with the group. Shana shared a vinyl sign that she had made. The group thought that it was a nice size and came with an inexpensive stand. Angie has a good start on the powerpoint presentation.

A discussion on Shriner tickets took place although it was noted that this committee does not have authority to make any decisions regarding 4H kids selling tickets.

A Nevada sale “add-on” contract was handed out and could be adopted for use with our sale.

It was thought that it may be a good idea to provide sample letters to clubs to help kids in writing letters to buyers.

**Sale procedures:** Discussion was held on the subject of payment for animals after the sale. Over the past several years payments have been coming in later and later to the bank. It was noted that perhaps we need to be clearer on our expectations for payment. A reasonable time should be within three business days. It was thought that perhaps the bank could supply a list of buyers who have not paid for their animals within the three business days and then the committee could contact these buyers and explain the need for prompt payment.

**Website:** The committee discussed the possibility of creating a website for the Sale committee. Dustin will talk to the County Court to see if it would be possible to link to the county site, or become a part of the county website.

**Membership:** It was noted that we have listed Tiny Pederson as a member of the group. We will invite Tiny to the next meeting, he was invited to the first meeting which was about the same time as his injury. The group would still like to include him on the committee.

**Items for Next agenda:** Review buyers who “add-on”, bylaws, insurance, liability issues, visits to clubs, letters to buyers.

**Next meeting:** April 21, at 6pm most likely in the lunchroom upstairs.

The meeting adjourned at 8:03pm