Oregon Food Hubs

A Food Hub is a “business or organization that actively manages the aggregation, distribution and marketing of source-identified food products primarily from local and regional producers to strengthen their ability to satisfy wholesale, retail, and institutional demand.”

This is a list of most of the established and emerging Food Hub ventures in Oregon. Those included range in size, scope, and structure, but all work to support producers, streamline operations, and play a crucial role in developing our state’s local food system to a scale that is competitive in mainstream markets.


1. Agricultural Connections

Year-round retail and wholesale sales of local and regionally-sourced foods.

Location & Service Area: Located in Bend. Sells throughout Central Oregon; sources foods locally from Central Oregon and regionally from greater Oregon, mainly from Eugene-Junction City Willamette Valley area. Also works with four Oregon-wide distributors.

Year Established: 2010

Structure: For-profit business

Resources Offered: Regional distribution, cross-docking services, and cold storage rental to producers; facilitates pre-season crop planning and standing orders between farms and clients. Offers other services for Central Oregon farm partners including identification and ordering of packaging supplies, post-harvest crop guidelines and industry standards of commercial food distribution.

Website: www.agriculturalconnections.com

The Oregon Food Hub Network is part of the Oregon Community Food Systems Network and is a partnership with the Oregon State University Center for Small Farms & Community Food Systems.
2. **Astoria Food Hub**

Cold storage, aggregation, distribution, year-round retail, and commercial kitchen to serve regional food producers and food businesses.

**Location & Service Area:** Located in downtown Astoria, the food hub will serve Southwest Washington, and Clatsop and Tillamook counties in Oregon, with distribution to the Portland area.

**Year Established:** Launching in 2021

**Structure:** For-profit LLC

**Resources Offered:** Freezer, refrigerated and dry storage, value-add commercial kitchen, retail exposure, aggregation and distribution services.

**Website:** [www.AstoriaFoodHub.com](http://www.AstoriaFoodHub.com)

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3. **Bohemia Food Hub**

A value-added food business incubator space and coworking commercial kitchen.

**Location & Service Area:** Located in Cottage Grove; serves Lane and Douglas counties.

**Year Established:** 2016

**Structure:** For-profit transitioning to a nonprofit.

**Resources Offered:** Co-working commercial kitchen, food truck court to incubate restaurant ventures, micro restaurant space rentals, and retail grocery store on site; business support for start-ups and scaling up; business development classes in Spanish; aggregation, cold and dry storage, regular refrigerated delivery service to Portland and Eugene.

**Website:** [www.bohemiafoodhub.com](http://www.bohemiafoodhub.com)

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4. **Food Roots FarmTable**

Local food storefront connecting small-scale producers directly to consumers.

**Location & Service Area:** Located in Tillamook; serves the North Coast of Oregon and Southwest Washington.

**Year Established:** FarmTable was established as a tiny farmers market booth in 2009 and grew into a brick and mortar storefront in 2018, with an online ordering system added in 2020.

**Structure:** Nonprofit organization program

**Resources Offered:** Direct-to-consumer sales as well as institutional, wholesale buyers such as community and social service organizations, school districts, restaurants and more; CSA share option; SNAP, SNAP Match, and Double Up Food Bucks accepted for all programs.

**Website:** [www.foodrootsnw.org/farmtable](http://www.foodrootsnw.org/farmtable)

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5. **Fry Family Farm Food Hub**

Year-round aggregation, distribution, and infrastructure services for Southern Oregon farms.

**Location & Service Area:** Located in Medford; serves Jackson and Josephine counties.

**Year Established:** 2013

**Structure:** Corporation

**Resources Offered:** Provides aggregation; processing; cold, frozen and dry storage; a shared certified processing kitchen; a retail farm stand; and a distribution center.

**Website:** [www.fryfamilyfarm.org/wholesale](http://www.fryfamilyfarm.org/wholesale)

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6. **Genuine Wallowa County Provisions**

Direct-to-consumer sales of Wallowa County foods.

**Location and Service Area:** Located in Enterprise; delivers throughout Wallowa County; sources product mainly from Wallowa County and regionally for select items.

**Year Established:** 2020

**Structure:** Mission-based LLC

**Resources Offered:** Retail delivery of locally produced foods.

**Website:** [https://gwcprovisions.com/](https://gwcprovisions.com/)
7. Gorge Farmer Collective
A farmer-owned and operated, direct-to-consumer online marketplace.

**Location & Service Area:** Located in Hood River; sources from and delivers throughout the Mid-Columbia River Gorge (Hood River and Wasco counties in Oregon; Klickitat and Skamania counties in Washington)

**Year Established:** 2020
**Structure:** Farmer owned, multi-member LLC in transition to a farmer-owned Cooperative.
**Resources Offered:** Direct-to-consumer local food sales.
**Website:** [www.gorgefarmers.com](http://www.gorgefarmers.com)

8. Gorge Grown Mobile Farmers Market
The Mobile Farmers Market, supported by Gorge Grown Food Network and the Columbia Gorge Food Security Coalition, sources locally grown produce from more than 30 small farmers to sell to consumers in low-access, rural neighborhoods.

**Location & Service Area:** Based in Hood River; sources from and sells throughout the Mid-Columbia River Gorge (Hood River, Wasco, and Sherman counties in Oregon; Klickitat and Skamania counties in Washington)

**Year Established:** 2019
**Structure:** Nonprofit organization program
**Resources Offered:** Offers delivery service for farms and commercial accounts; facilitates standing orders and forward contracts between farmers and buyers and collaborative crop planning; serves as a business incubator for emerging small farms.
**Website:** [www.gorgegrown.com/mobilemarket](http://www.gorgegrown.com/mobilemarket)

9. Klamath Farmers Online Marketplace
Year-round, online direct-to-consumer sales of local Klamath Basin foods.

**Location & Service Area:** Source almost exclusively from the Klamath Basin with a very small amount of Rogue Valley product. Sells to Klamath Falls and surrounding areas.

**Year Established:** 2016
**Structure:** Farmer-owned for-profit business.
**Resources Offered:** Online platform, ecommerce, marketing services; connects growers to wholesale-seeking institutions like schools; facilitates vendor to vendor networking.
**Website:** [www.kfom.org](http://www.kfom.org)

10. Lane County Bounty
Year-round, online direct-to-consumer sales of local Lane County foods.

**Location & Service Area:** Located in Eugene; sources from Lane County and delivers to Springfield and Eugene.

**Year Established:** 2017
**Structure:** Farmer-owned for-profit business, an enterprise of Moondog’s Farm.
**Resources Offered:** Regular seasonal recipe development in collaboration with H.o.W. Cooking School; commercial kitchen space, delivery services and coordination, subscription options.
**Website:** [www.lanecountybounty.com](http://www.lanecountybounty.com)

11. North Coast Food Web Online Marketplace
Year-round, online direct-to-consumer sales of food and plants from vendors around the mouth of the Columbia River in Oregon and Washington.

**Location & Service Area:** Office and Pick-Up Location in Astoria; Delivery coming 2021 to serve Astoria and immediate surroundings; Food sourced from five counties: Clatsop, Columbia, Tillamook in Oregon, and Pacific and Wahkiakum in Washington.

**Year Established:** 2020
**Structure:** Nonprofit organization program
**Resources Offered:** Technical assistance to vendors, particularly farmers, with selling their products at the market; Monthly Producer Newsletter for resources relevant to local farms and food businesses; and annual events to connect food producers with food buyers.
**Website:** [www.northcoastfoodweb.localfoodmarketplace.com](http://www.northcoastfoodweb.localfoodmarketplace.com)
12. The Redd
The Redd, a project of Ecotrust, is designed to help scale a more restorative, equitable, and delicious, regional food economy across the Pacific Northwest. The Redd offers infrastructure and amenities, as well as a vibrant community, to a growing network of food businesses, connecting chefs, foodservice directors, grocery buyers and entrepreneurs to independent farmers, ranchers and fishermen that supply them.

**Location & Service Area:** Located in Portland; serves all of Oregon, parts of Washington, Northern California, and Alaska.

**Year Established:** 2016

**Structure:** Nonprofit and for-profit hybrid

**Resources Offered:** Cold and dry storage, aggregation, packaging, distribution, office space, commercial kitchens, networking facilitation, event space, food retail space rentals.

**Website:** [www.reddonsalmon.com](http://www.reddonsalmon.com)

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